

Providing Solutions to Challenges Recruiters Face Daily!

If these are your challenges . . .	We can will provide you with . . .
<ul style="list-style-type: none"> ▪ Waste too much time with unqualified candidates (weed through too many resumes from job postings). 	<ul style="list-style-type: none"> ▪ Automated, candidate friendly assessment technique to reduce the 93% of unqualified candidates that respond to your postings by up to 300%!
<ul style="list-style-type: none"> ▪ Finding qualified passive candidate for positions. 	<ul style="list-style-type: none"> ▪ 15 low to no cost ways to find passive candidates to fill your critical, difficult-to-fill positions.
<ul style="list-style-type: none"> ▪ Getting qualified, passive candidates interested in your opportunity (and call you back!). 	<ul style="list-style-type: none"> ▪ Methodology to create effective 'attention grabbers' /value proposition statements. The Art AND Science behind recruiting passive candidates.
<ul style="list-style-type: none"> ▪ Unrealistic requisition loads 	<ul style="list-style-type: none"> ▪ A Process Efficiency Formula to identify the resources needed throughout the entire recruitment supply chain process that provides the objective data required to set workforce priorities with hiring managers.
<ul style="list-style-type: none"> ▪ Don't know the right assessment questions to ask candidates to determine if they are a fit. 	<ul style="list-style-type: none"> ▪ A 5-step Pre-Screen methodology designed to weed out unqualified candidates quickly and efficiently while identifying key career motivators required to "close" highly quality candidates.
<ul style="list-style-type: none"> ▪ Defusing counteroffers. 	<ul style="list-style-type: none"> ▪ Step-by-Step process to identify "counteroffer candidates" and defuse them before it gets started!
<ul style="list-style-type: none"> ▪ Can't get managers to dedicate the time required to qualify the requisition. 	<ul style="list-style-type: none"> ▪ Rebuttals to the top 5 'road-blocks' prohibiting you from getting the 'face-time' required to gather the information you need to do your job efficiently and effectively.
<ul style="list-style-type: none"> ▪ Don't have technology/tools to do job effectively. 	<ul style="list-style-type: none"> ▪ No cost/low cost desktop tools that will allow you to perform even if you ATS/HRIS/CRM platform isn't!
<ul style="list-style-type: none"> ▪ Managing/juggling multiple projects at the same. 	<ul style="list-style-type: none"> ▪ The Perfect Week/Perfect Day routine. Based on benchmarking the world's most successful personal achievement, time management, planning guru's - - we have created a time management/organization/planning system completely customized for recruiters with large req. loads and multiple, shifting tasks/priorities.
<ul style="list-style-type: none"> ▪ Manage unrealistic hiring manager demands <ul style="list-style-type: none"> ○ Want you to find the "purple squirrel" ○ Want the position filled yesterday. 	<ul style="list-style-type: none"> ▪ An Intake Session Methodology and Service Level Agreement that will objectively help you define realistic expectations with your hiring managers.