

"This course has answered many questions, and it has given me a great overview of this business. It has certainly pushed me over the fence. Again many thanks!!"

"I think this is the best training I have ever received."

"Great presentation, kept my awareness throughout both sessions."

"I'll keep recommending this training to all my peers!"

"The most useful part of this course was teaching the exploration of methods outside of the 'usual'."

"I really enjoyed talking about non-traditional ways to prospect and how to handle salary negotiation. Thanks again!"

"This course contained a lot of worthwhile material and tips that can be used during each and every call, each and every day."

"Good coverage of topics from screening potential candidates to closing the sale."

"This course was very refreshing; I will be applying a lot of the methods and plan on getting more starts."

"I have been to many recruiting classes; this one is by far the best! Very good material & well thought out."

"This class has given me a whole new approach to recruiting and expanded my ways to source for candidates."

"Learned new techniques for prospecting and tips on 'hooking' a candidate."

"The training was well thought out, hitting many key points necessary for being a successful recruiter."

"The trainer used real world knowledge and experience making the training more comprehendible and easier to grasp."

"The information provided was very useful and I definitely enjoyed the laid back atmosphere!"

great deal from the sessions and have seen a positive impact from changes made. The binder that I created for each session has been a great resource to me and I know that I will continue to use it."

NURSE RECRUITER

"This program is AWESOME!!! Take it from a girl who has recruited for the past 13 years (20 months for an agency, 11 years for a hospital system), this is a game changer."

DIRECTOR OF TALENT MANAGEMENT

"This class is well organized and presented, excellent content and presentation, providing great tips and techniques on prospecting."

"This class made me realize that I have not been working as smart as I could."

"This education has shown me different ways to be proactive and how to prospect."

"The program maintained a comfortable pace throughout in an awesome training environment."

"I learned new ways of doing the old things, not just from the instructor, but from interaction with the other peers."

"This training is very effective at bringing ideas to the forefront for planning and implementing goals."

"Loved the first
webisode! We are
currently in Recruiter
Academy Certified Recruiter
series and learning all about the
perfect day, the perfect week
and eating frogs. It's not only a
great program full of useful
information, tools and
tips, it's fun, too!"

EMPLOYMENT MANAGER

"The follow up after
each class and emails with materials
before the class - all were excellent! This
was a great program. I don't think it is possible
to interact with the RA instructors and not
get energized! There were so many great ideas,
handouts, examples, etc. that have already helped
and will be a great reference for me to go back to.
They were excellent at connecting with me when
I reached out to them for help on some specific
questions. I have absolutely enjoyed the
course and have learned a great deal."

RECRUITMENT & RETENTION COORDINATOR





"I think the curriculum was fantastic! It provided real "life" situations and very clear and concise strategies."

"Refreshing to see old school recruiting mixed w/new school recruiting - what truly works."

"Motivational – first time I have seen recruiting put to numbers in detail"

"One of the most productive courses I've ever attended - tangible/actionable."

"I have been to many recruiting training sessions and this was the first one that provided a way to quantify what I do!"

"Great method, "implementable" program - very hard to find that at training sessions. They are usually very "ideal" but not realistic. This is realistic! Very thorough, honest, & detailed."

"It was just right to cover all topics without rushing or dragging it out. It was solid, tactical information - so many programs are too general/broad-based - this was a perfect "how-to" training!"

"Fantastic! Great tools. Pertinent information to our jobs specifically. Not many classes do that!"

"I am so glad I
took this course! Since
the curriculum was spread out
over several months, each training
session and the accompanying module of
information had time to really sink in. LEAN
instructors truly know recruiting and I learned
a great deal from their expertise and willingness
to be so frank and open about everything. I
would definitely recommend this educational
program to other healthcare recruitment
professionals. It is well worth the time and
money invested! You won't regret it."

**RECRUITMENT SPECIALIST** 

"Each area covered was right on target with the industry. The tools supplied will greatly benefit my company."

**EXECUTIVE RECRUITER** 

"If you are considering working with LHC, then you have certainly made a great choice. They are absolutely the best we have worked with. They don't just provide "training" - They provide knowledge that will make a difference for your recruiters, hiring managers, candidates, and for the bottom line of the business. It's not facilitation from a training manual either. It's real-life learning and examples from their own experience and work with dozens of other companies. If that's not enough, add in a passion and excitement that comes from really loving what they do." **DIRECTOR OF TALENT** 

truly was
a workshop,
not only a
lecture. I will
actually be able to
take info from this to use and
make myself more effective."

"This

"The best recruiter training I have ever attended. I will be able to use the information on a daily basis, which sets it apart from other classes I have attended. Very useful information."

"Beautifully done, great materials and presentation."

"Excellent. Provides for thought-provoking improvement for every step of the recruiting process."

"Great program. Really opened my mind!"

"[This class was] the Best! I loved it - If I implement what I have learned from this class, I will be more successful!"

"The instructor was very enthusiastic - he kept my attention the whole time!"

"The class was very enlightening, I would strongly recommend all recruiters and salespeople to participate in this class."

"This training class was dynamic and challenging; it can't help but to make me a better recruiter if I implement its ideas."

"I thoroughly enjoyed this experience."

"The instructor was very energetic and personable and a fantastic, fantastic facilitator."

"This training has put the excitement back in recruiting. I've been recruiting for 3 years but never felt as if I had been given the necessary tools to be successful."

"Excellent data and presentation. I got more out of this than from my MBA Program."





"Best Recruiter Training I have ever attended. It wasn't just "helpful hints"; it was an entire proven, quantified process"

"This class was terrific – probably the best training class I have ever attended for any field of study or job! I have a sound action plan and easy steps to implement forms & training into daily job routine! Walked away with so many things I could implement! I am so excited!"

"This is the first workshop I have come out of that gave me an example of how to implement change in my behavior. Every corporate recruiter should attend."

"Extremely well done! Comprehensive, end-to-end methodology and structure, and masterful presentation."

"This was one of the best training sessions I have ever attended!"

"Excellent content - a recipe for success!"

"Every recruiter should attend this class once a year. I've been recruiting for 15 years and I still learned new things! It is also great to review the basics as well!"

"[This course is] tailor made for recruiting in today's market."

it is done is great - the interaction between all of the other participants/recruiters (it is always interesting to hear how others do things). I also feel the intake form they provided and we adapted has been very helpful as well as the way to enhance our job postings by using attention grabbers. The fact that they give instant feedback is helpful and the weekly testing makes it easier to retain the information."

**MANAGER** 

"The classes have been great and I think they are really going to help move us forward."

HUMAN RESOURCES MANAGER

"This series helped me to look at recruiting in a totally different light. It taught me how to attack the 70% of the labor market that none of my competitors have tapped."

"I have sent several people from my company and the course has definitely done its job. Very good at pulling together all the different facets of recruiting for both experienced and inexperienced recruiters."

"I have taken many training classes, but have never attended one where the instructor was so concerned about the course being applicable afterwards. Even the paperwork was organized in the front of the notebook, a small detail but impressive."

"I was very impressed with the material. I have been recruiting for five years and learned several new techniques."

"Well organized - in depth - systematic and measurable methods for improving recruiter effectiveness." "I thought the certification program was excellent, really valuable. The structure was nice since it easily integrated into my work week. I am very interested in enrolling my recruitment team."

DIRECTOR TALENT

DIRECTOR TALENT

ACQUISITION

"I think all recruiters should have to attend this class! Now I can apply what I've learned to work more efficiently."

"I thought that the course was interesting and informative. The teaching was intense and yet light and fun at the same time. Very well done!"

"This training course tied concepts, methodologies plus processes into 'real-world' plans."

"In fourteen years, the best, up-to-date information, ever."

"Each new recruiter should go through this training before their first day of work."

"This program was exactly what I needed! Every topic I wanted to cover was included. The instructor is so knowledgeable and easy to follow great presenter too!"

"A total recruitment process, focused on results and performance mentoring."

"I enjoyed taking a training class based on recruiting skills and not just the internet."

"Woo Hoo!
Thank you! Thank you!
You just made my "Perfect
Day" the "Most Perfect Day!"
I did complete the survey and
it was an A+ evaluation. This has
been an excellent experience
and I thank you for your
time and expertise!"
HR GENERALIST

For the current program schedule, please contact: info@leanhumancapital.com



"One of the best courses I years. Very helpful."

"The classes were great. I learned a ton! I feel much better about what I am doing now!!"

"I have been to several training classes, and this was by far the most informative and energetic."

"I was able to learn (and in some cases relearn) things I can begin using tomorrow. I now have tools I can take back to my hiring managers to assist in the recruitment process."

"I feel that this training will help me be more effective. This program gave us tools to help get us started the next day!"

"Before the class I thought I was pretty good, but now... man I have a lot to learn, and I'm excited about it."

"I have been recruiting for several years and I have come away with new ways to recruit more effectively!"

"Great course! Gave many new ideas on how to be more efficient and productive in my job."

"Have had some good
experiences w/searches on
LinkedIn, searching for 4 different
jobs. Got cudos from one manager :), and
have been using your INTAKE form for some
questions to ask. I think it made an impression.
Oh, and even though two of the coders I
contacted for a job on LinkedIn wrote back and
were not interested, they told their AAPC
chapter people, the chapter posted
the job and I got two responses
from members about the job.
You've got some great

ideas. Thanks!"

RECRUITER

"Great
information. Thank
you for your quick
response! I'm really
enjoying the training."
RECRUITMENT

**SUPERVISOR** 

"I enjoyed the
Program and felt it was a
great resource. I also enjoyed the
interaction with the other participants,
hearing their stories and experiences as
well. The intake form was a great resource
to me as well as learning some rebuttals
for unrealistic expectations from managers.
learned how to tackle my days and weeks and
make them more manageable and learned
how to think out of the box for new ideas to
find candidates! It was great to have the
opportunity to learn from someone with
such a passion for the work he does!"

RECRUITER

"Excellent! I learned a ton and I am excited to implement my knowledge."

"Being a new recruiter, I feel that this class has been extremely helpful. A lot of great ideas on how to become a better recruiter. The examples were excellent."

"Loved being able to tailor the materials to fit us and our needs. Loved the system and the focus on deployment!"

"This was the best Recruiting Class I've attended."

"Great program - true to life - real life info that can be used immediately to improve."

"Excellent Info. Can't wait to implement."

"I realized how much I was not doing and I am really excited about implementing the techniques that I learned."

"Great system! I've been looking for something like this since I started recruiting"

"I've learned sooo much. I will definitely take this info back with me and use it."

"Great info. Been recruiting a long time and learned A LOT! Came with an attitude of not expecting to learn as much as I did. Very pleased with the training."

Since 1998, we've helped 3,000 companies (including leading Fortune 250 companies) in 45 states and 10 countries create innovative, cost-effective recruitment strategies.

"I really enjoyed
the Program. And just
letting you know I have
really gotten a lot out of the
last 2 modules, and looks like
next week will be just as fun! I
am already trying to put this
to use! Thanks for hopefully
making me 10% better!"

RECRUITER

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